



SKILLBRANCH

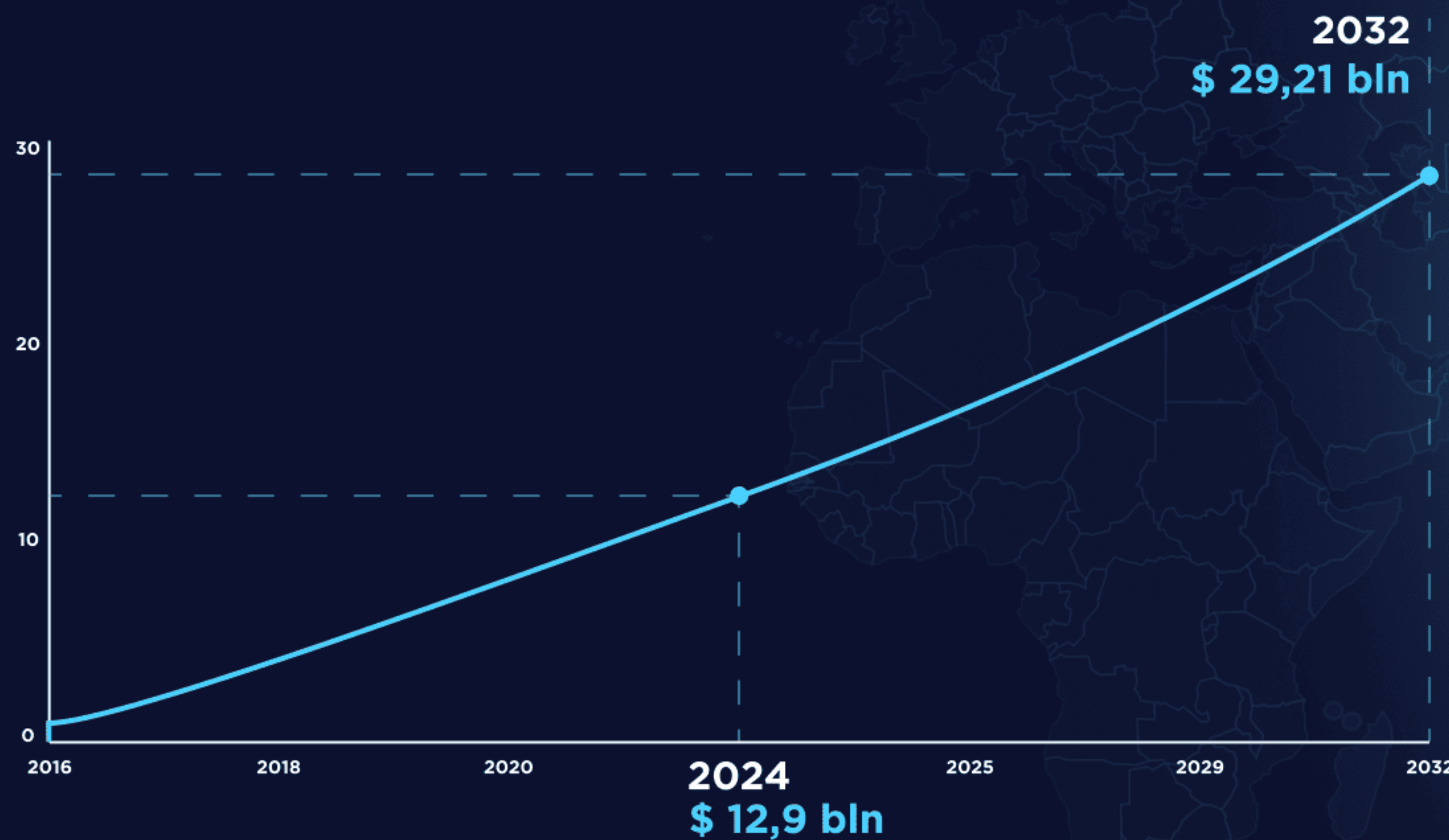
# SIMULTANEOUS SPEECH TRANSLATION INTO 70 LANGUAGES USING AI

We are transforming the translation market with AI, eliminating human involvement.





# The simultaneous interpretation market is on the brink of a revolution.



in the period  
**from 2022 to 2032**

Growing up to  
**\$ 29,21 bln**

CAGR -  
Compound Annual Growth Rate

**10.76%**

Source: <https://www.businessresearchinsights.com/market-reports/interpreting-market-102573>



# A unique window of opportunity

The acute shortage of interpreters and the development of neural networks create ideal conditions for a technological breakthrough



## Growing demand

The increasing number of international events and conferences



## Globalization

The growth of international cooperation and the need for communication



## Workforce shortage

A critical shortage of professional interpreters amid growing demand



## AI progress

Revolutionary advancements in artificial intelligence



# Why choose SKILLBRANCH

A ready-made enterprise-level solution for large-scale events

## ChatGPT & Whisper (OpenAI)

- Not optimized for conferences
- High latency
- No voice cloning
- No corporate features

## Microsoft

- Launch in 2025
- Only 9 languages
- Limited to Teams platform

## Deepl

- Launch in 2024
- Only for small meetings
- No scalability



## SKILLBRANCH

- Designed for events with 10,000+ participants
- Latency of 3-4 seconds (soon to be 2 seconds)
- Real-time translation into 70+ languages
- Speaker voice cloning + summary feature
- Browser-based, no installation required
- Enterprise-ready solution
- Proven performance at international conferences



# How the SkillBranch technology works

## STEP 1

### Transcribing

Speech → Text

- Accuracy: 98.7%

## STEP 2

### Language Translation

Original Lang. → Listener's Lang.

- Translates into 70+ languages
- Translation accuracy: 95%+  
(Powered by OpenAI)

## STEP 3

### Playback

Text → Speech

- Uses 6 standard voice
- Option to clone the speaker's voice

**The entire  
process:**

**3 – 4 seconds**

Optimization target: 2 seconds



# Proven in operation

Our technology has already proven its effectiveness at an international conference in Dubai

[blockchain-life.com](https://blockchain-life.com)



**10,000+ participants**

48 hours of uninterrupted operation



**70 languages translated**

Advantage for events



**Cost savings of \$50,000+**

On interpreters, headsets and technical support

## ADDITIONAL BENEFITS

- Browser-based operation — No special equipment required
- Zero headset costs — Participants use their own devices
- Subtitles + Voice translation — Dual accessibility for users

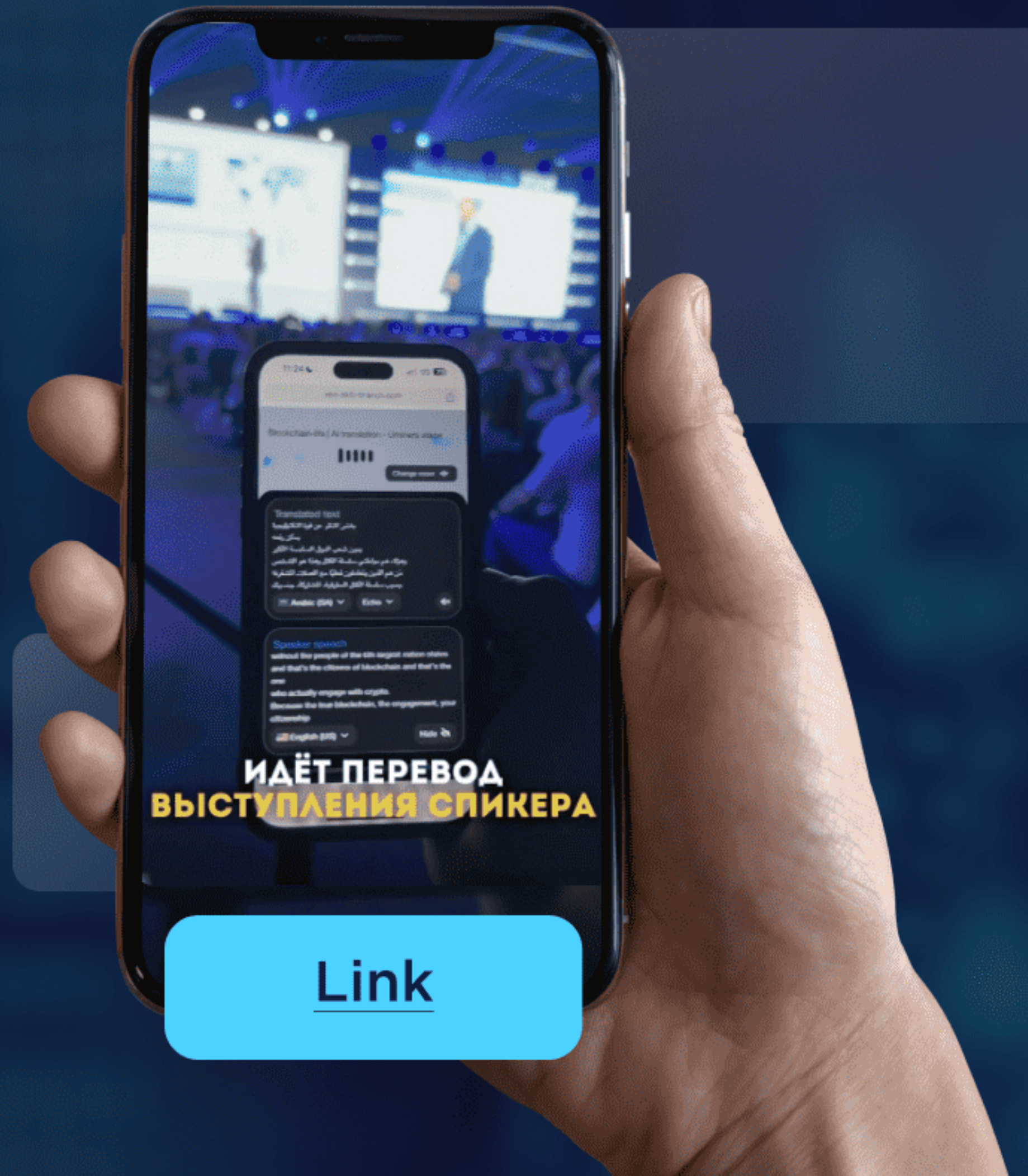
**This is not an experiment — it's a working enterprise-level solution.**



# Product Demonstration

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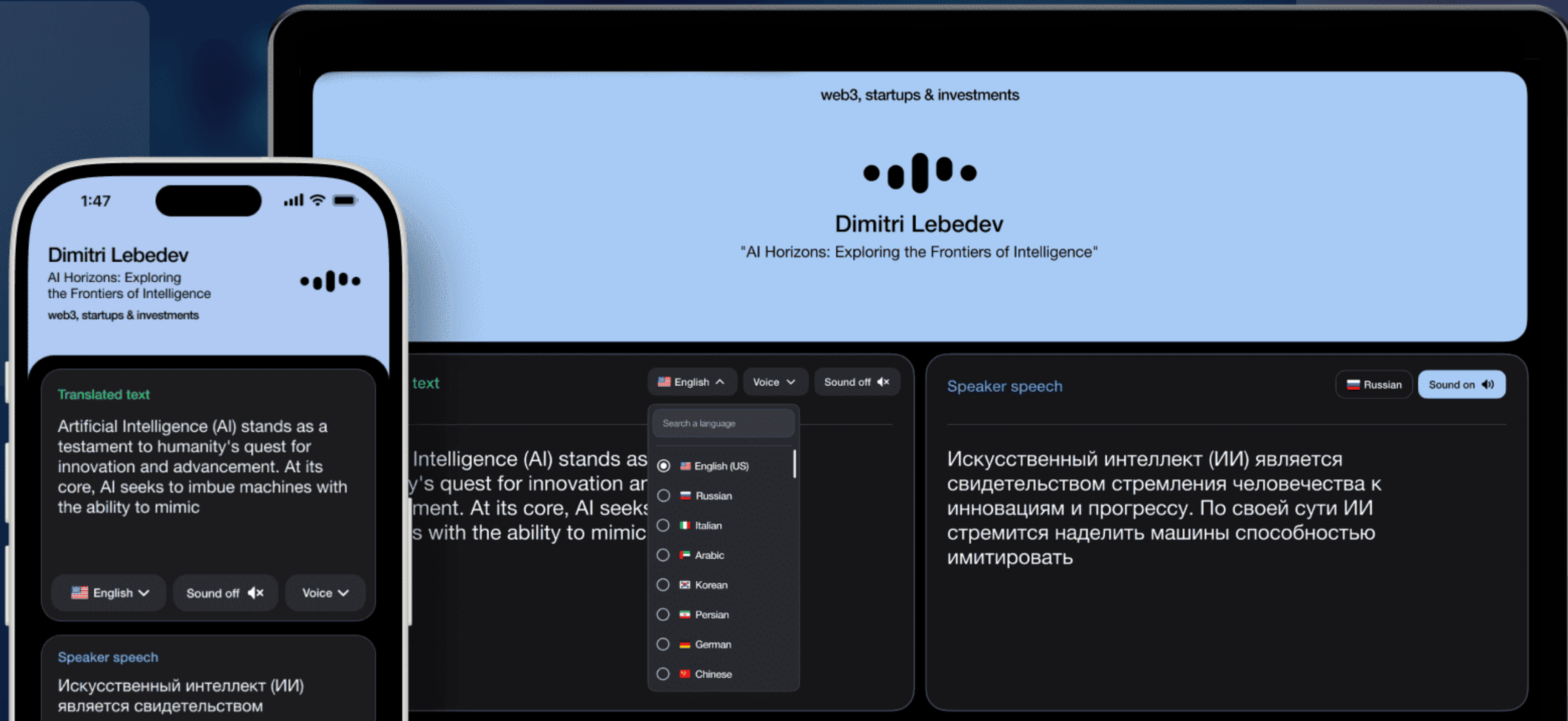
- Our solution works directly in the browser —
- No need for special apps or software.
- Real-time функции
  - Simultaneous subtitles — Real-time on-screen text translation.
  - AI-generated summaries — Key takeaways from each session are automatically summarized.
  - Live analytics for organizers — Real-time insights and data tracking for event management.





# Product

Everything works directly in the user's browser  
— no third-party apps required.





# AI Translator VS Human Interpreters

Scenario: 1-day conference (8 hours) with 4 language translations

## BENEFIT

- Cost savings of up to 90%
- Flat rate for any number of languages and participants
- No reliance on human availability
- 24/7 uninterrupted operation

	 SKILLBRANCH	LIVE INTERPRETERS
Cost	<b>\$640</b> \$80/HOUR	<b>\$5,760</b> 4 interpreters (\$180/hour for 1 language pair)
Equipment	<b>\$0</b>	<b>\$3,000</b> headsets (200 participants) + sound booth
Technical support	<b>\$0</b>	<b>\$600</b>
Logistics and accommodation	<b>\$0</b>	<b>\$1,000</b>
Installation time	<b>10 MINUTES</b>	<b>SEVERAL DAYS</b>
Work 24/7	<b>+</b>	<b>-</b>
Subtitles + summary + analytics	<b>+</b>	<b>-</b>
Voice selection option	<b>+</b>	<b>-</b>
Scalability	<b>10 000+</b>	<b>LIMITED BY HEADSET SUPPLY</b>
Quality	<b>HIGH, CONSTANT</b>	<b>HIGH, VARIABLE</b>
TOTAL	<b>\$640</b>	<b>\$10,360</b>



# Market Analysis of AI Translators

Comparative analysis and our advantages over other AI solutions

## Interprefy

### Price:

\$150/hour  
+ Interpreter fees  
80+ languages

### Key features:

- Live interpreters + AI
- ISO 27001 certification

For large conferences and international organizations

**\$9,600**

## Wordly

### Price:

\$150/hour for all languages  
Up to 50 participants  
60+ languages

### Key features:

- Fully AI-based
- SOC 2 Type II certification

For corporate meetings and mid-size conferences

**\$1200**  
(Up to 50 participants)

## SkillBranch

### Price:

\$80/hour with no limits  
10,000+ participants  
70+ languages

### Key features:

- AI with 3-4 second delay
- Voice cloning
- Flexible implementation
- Analytics + summary

For large-scale events and enterprise-level needs

**\$640**  
(full functionality)

## Stenomatic

### Price:

\$90-120/hour  
Limited volume of minutes  
75+ languages

### Key features:

- Quick setup
- Web access
- Easy integration

For small events and educational purposes

**OT \$720**  
(limited functionality)

**Example: Conference for 1000 participants, 4 languages, 8 hours**



# Product Ecosystem

Unit economics with 97% margin and three revenue streams for rapid growth to \$20M ARR

## Conferences & Events

Cost: from \$80/hour  
Transition to local neural networks will reduce the cost price to nearly zero

**Phenomenal Margin: 97%**

**NET COST:  
\$1-3/HOUR**

## Corporate Solutions

Price of the boxed solution with local installation:  
\$20,000/year

### Use Cases:

- Corporate meetings
- Partner negotiations
- Investor presentations
- Employee training

## B2C Application

Price: From \$20/month

### Use Cases::

- Travel
- Personal negotiations
- Content consumption
- International communication



**Goal:**

**\$20M ARR by 2027**



# From MVP to \$20 Million: Growth Roadmap

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Key Metrics	1 year	2 year	3 year	Total	Proportion
<b>Revenue</b>	<b>\$860,000</b>	<b>\$4,768,000</b>	<b>\$19,890,000</b>	<b>\$25,518,000</b>	<b>100%</b>
Conferences	\$345,000	\$1,910,000	\$7,890,000	\$10,145,000	40%
• Number of hours	3,450	19,100	78,900	101,450	
Corporate Solution	\$260,000	\$1,400,000	\$6,000,000	\$7,660,000	30%
• Number of licenses	13	70	300	383	
Mobile Application	\$255,000	\$1,458,000	\$6,000,000	\$7,713,000	30%
• Number of users	12,750	72,900	300,000	385,650	



# Team

Working together  
for over 10 years



**Dimitri Lebed**

CEO SkillBranch

Experience in Business:  
Over 13 Years

Participated in the  
creation of 50+ IT  
projects

Trained over 3,000 IT  
specialists



**Mikhail Makeev**

CTO SkillBranch

Senior Fullstack  
Developer:

Node.js (backend)  
Vue.js (web frontend)  
Android  
(Kotlin, mobile)  
Flutter (mobile)



**Fullstack  
Developer**

Fullstack Developer



**UX/UI Designer**

UX/UI Designer



**QA**

QA



# Roadmap

**2024 Q4**

**October - December**

- Product Launch
- Speed optimization to 3 seconds
- Translation quality improvement

**2025 Q2**

**April - June**

- Launch of V2 platform
- B2C product version
- Speed optimization to 2 seconds
- Enhanced analytics
- Voice cloning feature
- Summary function

**2025 Q3**

**July - September**

- Full-fledged SaaS product
- Automation of integrations
- Organizer's personal dashboard
- Optimization of AI cost

**2025 Q3**

**July - September**

- Development of industry-specific solutions
- Expansion of the language base
- Transition to local neural networks

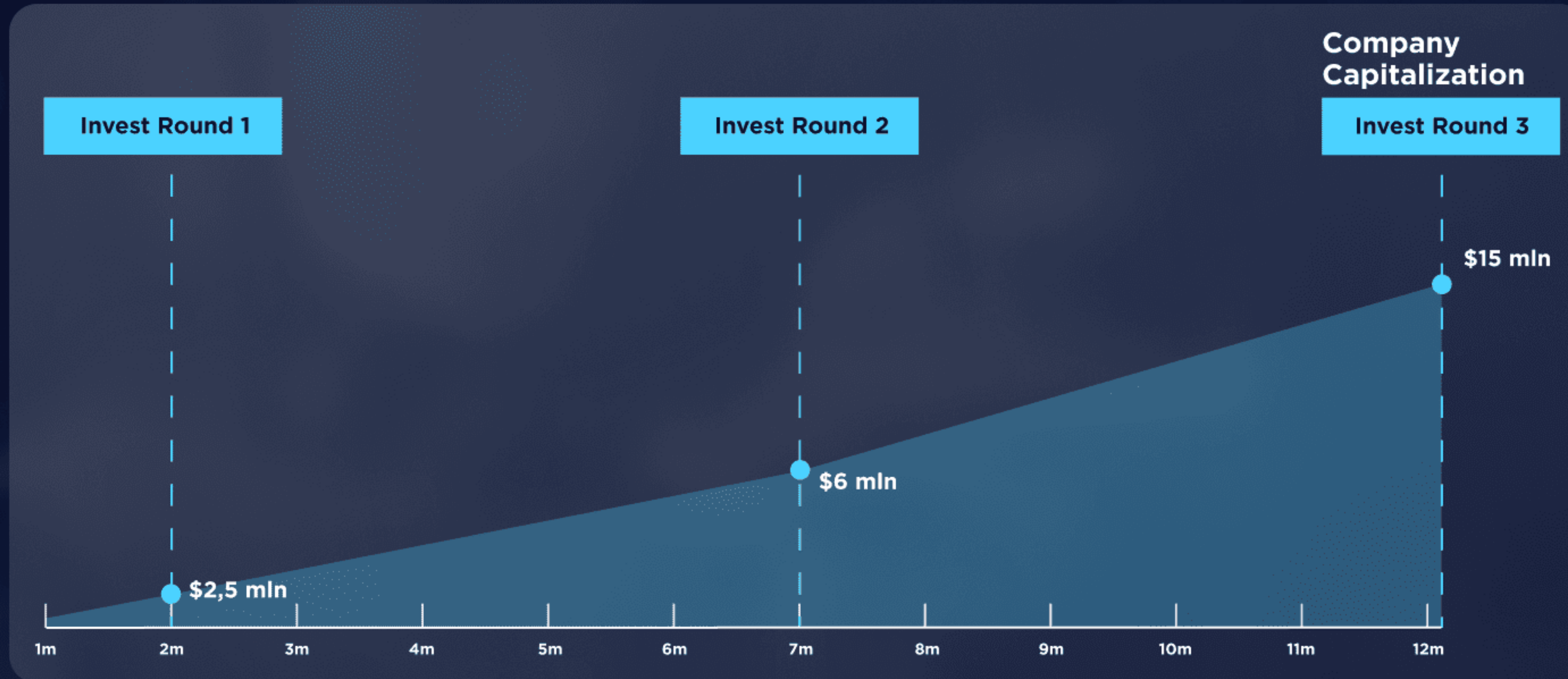
**2025 Q4**

**October - December**

- International expansion
- Enterprise integrations



# Our Plan for Capitalization Growth



Projected company  
valuation in 3 years:  
**\$100+ mln**



**Our Goal:**  
Build a \$1+ billion company.



# Investments

Pre-Seed Round to Capture the Rapidly Growing Market

Pre-Seed Round  
**\$250,000**

Raised: **\$98,000** Remaining: **\$152,000**

## Product

**\$75K**

- Optimization to 2 seconds
- Voice cloning
- New languages
- Analytics system

## Marketing

**\$100K**

- Conferences
- Partner network
- Direct marketing
- B2B sales funnel

**\$50K**

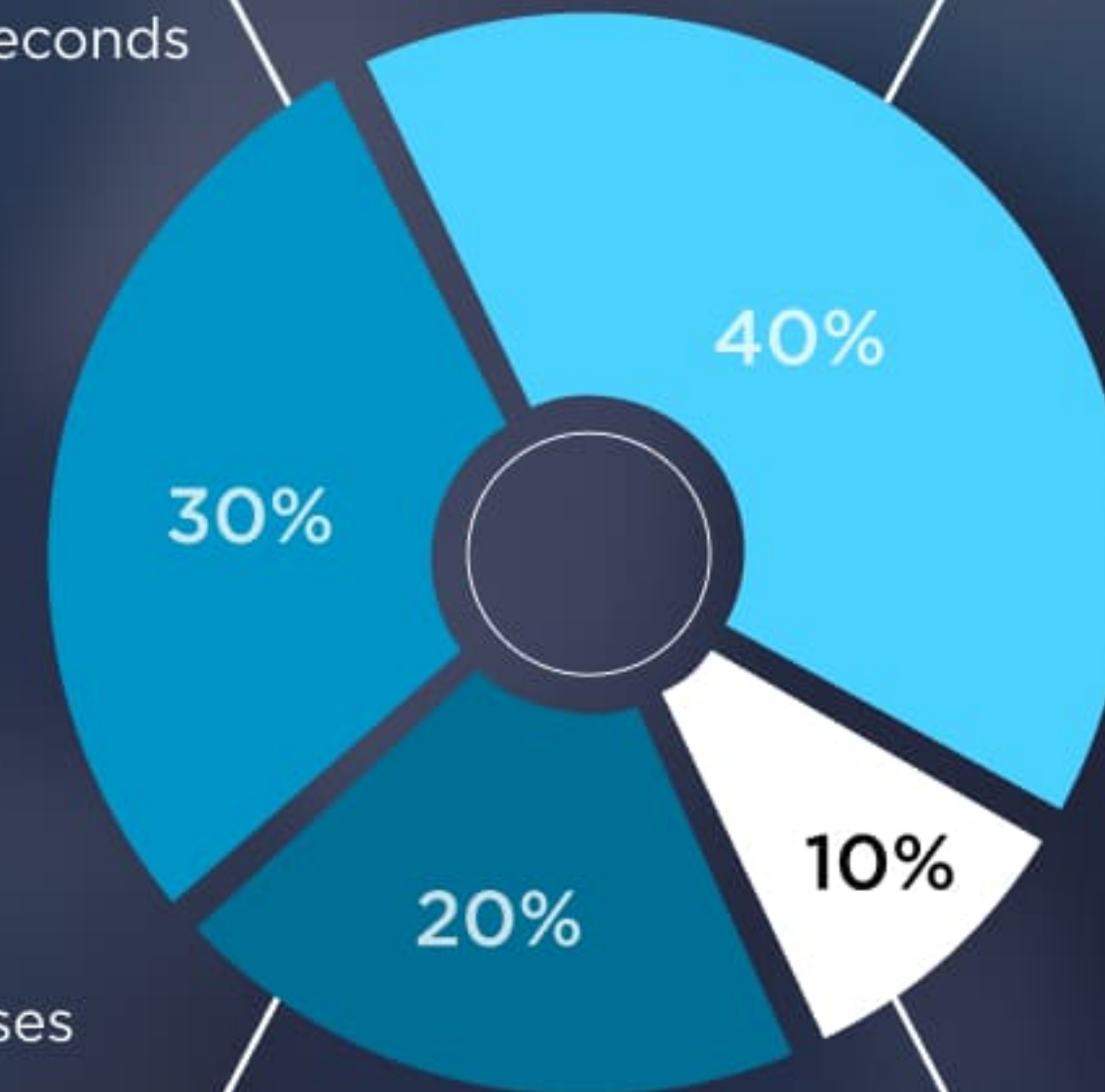
- Team expansion
- Technical support
- Infrastructure
- Administrative expenses

## Operational Expenses

**\$25K**

- IP protection
- SOC 2 certification
- Regulatory compliance
- Contracts & legal support

## Legal





# Investment Proposal

Pre-Seed Round to Capture the Rapidly Growing Market

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**Raising funds through  
SAFE into equity**

(share capital)

**Company valuation**

**\$2,5 mln**



**Minimum investment  
check \$10k**



# Project Investors



## Regolith: Venture Investing

Regolith Provides an ecosystem of financial and investment tools for safe and convenient investment in Pre-IPO and IPO stocks, cryptocurrencies, startups, and real estate.



## Vyacheslav Andriyanov

Entrepreneur, mentor,  
investor  
Leader of EQUIUM  
Indonesia 🇮🇩



## Anton Link

+7 years in Banking & Finance.  
+10 years in Business &  
Fintech/Digital.  
+6 years in Crypto Industry &  
DeFi/Blockchain.  
Founder WEB3 GROUP  
(<https://w3g.group/>), co-Founder  
UNITBOX PROTOCOL  
(<https://unitbox.io/>) & W3G.CAPITAL



## Pavel Pessi

IT entrepreneur.  
Founder of the largest  
football website in the CIS  
(covering matches, players,  
clubs, and statistics)

[Soccer365.ru](https://soccer365.ru)



## Andrey Primachev

Entrepreneur  
Investor



# Exit Strategy for Investors

Three potential scenarios within a 3-5 year horizon

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## Strategic Investor \$100-150M

### Potential Buyers:

- Event platforms
- AI companies
- Companies from the translation industry

## IPO on NASDAQ \$500M+

### Target Metrics:

- Revenue: \$50M+
- Growth: 100%+ per year
- Margin: >70%

## Merger - M&A

### Target Metrics:

- Merger with a complementary business
- Strengthening technological advantage
- Accelerating international expansion



# Time to Act



**\$29B**

The market is on the brink of transformation



**Product**

A product with real users



**\$152K**

Remaining in the round



**Potential investor returns**

1 year **6X**    3 years **40X**    5 years **100X+**

## JOIN THE REVOLUTION IN THE SIMULTANEOUS INTERPRETATION INDUSTRY

A team with relevant experience and ambitions is ready for rapid growth to \$20M in annual revenue. But the window of opportunity is limited — don't miss your chance to be part of this success story.



# How to join Regolith and participate in the SkillBranch deal?



## Registration

Register through Regolith.com or Download the Regolith app on IOS & Android. Once completing standard identity verification your account will be opened.



## You can deposit into your account using

- Bank transfer Swift, ACH
- Bank card Visa, Mastercard
- Crypto (USDT)



## Choose SkillBranch

Select SkillBranch in the "Offers - Regolith Marketplace" section, agree to the terms and confirm the investment amount.



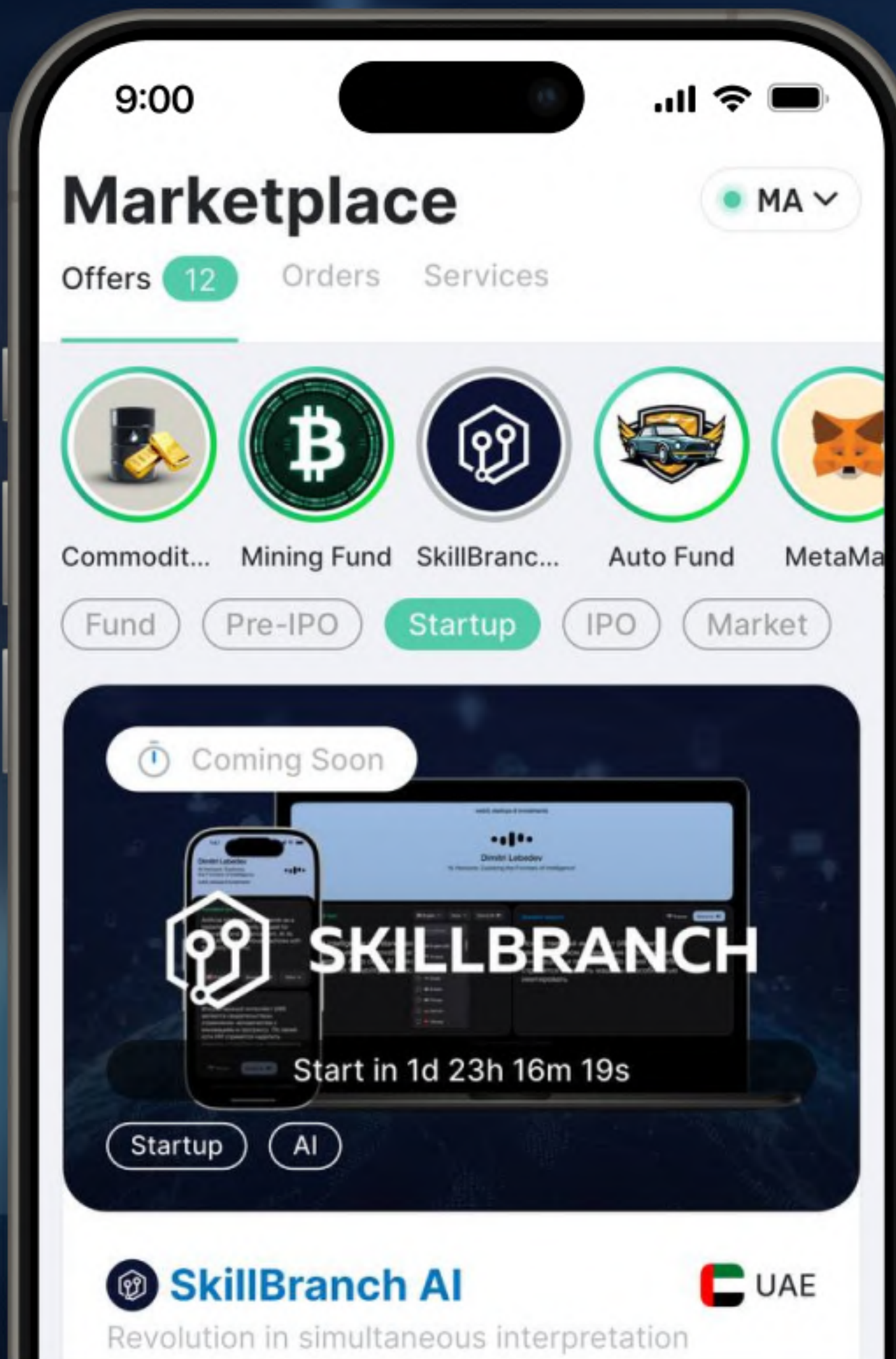
## Earn money

You will receive updates through your Regolith account statements and through Regolith news. Dividends will be credited to your account monthly.

**If you are already a Regolith customer, go directly to the [Regolith marketplace](#) where you can invest immediately**



# Deal Terms



**\$100**

Minimum investment amount

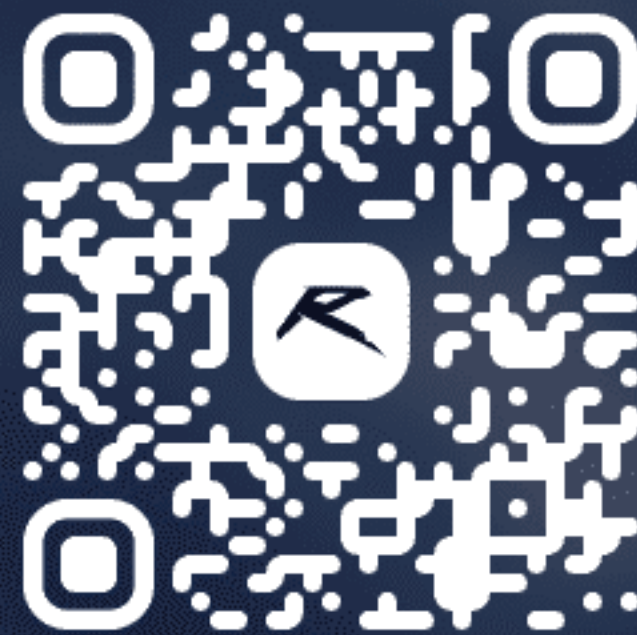
- Deal fee: 5%
- Carried interest: 20%

**Invest**





# Platform of investment and financial instruments



Download on the  
App Store



GET IT ON  
Google Play

REGOLITH.COM